

The Latest Facts: PALMERSTON NORTH

October. 2013

Total Sales in October 2013 - Palmerston North	118
Median days to sell in October 2013 - Palmerston North	25
Properties currently being advertised - Palmerston North	347
Number of sales every week - Palmerston North	27
Percentage of all properties advertised that sell each week	7.85%
Median List Price in October 2013 - Palmerston North	\$269,000
Median Sale Price in October 2013 - Palmerston North	\$292,000
Median Govt. Valuation (Dwellings Sold) October 2013	\$270,000

The Latest Facts: FEILDING

October. 2013

Total Sales in October 2013 - Feilding	34
Median days to sell in September 2013 - Feilding	45
Properties currently being advertised - Feilding	114
Number of sales every week - Feilding	6
Percentage of all properties advertised that sell each week	5.26%
Median List Price in October 2013 - Feilding	\$228,000
Median Sale Price in October 2013 - Feilding	\$220,000
Median Govt. Valuation (Dwellings Sold) October 2013.	\$215,000



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STATISTICS FOR OCTOBER 2013

PALMERSTON NORTH & ASHHURST RESIDENTIAL DWELLINGS

<u>Value</u>	<u>to</u>	<u>Value</u>	<u>Palmerston North</u>	<u>Ashhurst</u>
Up	to	\$160,000	3	0
\$161,000	to	\$180,000	6	0
\$181,000	to	\$200,000	10	0
\$201,000	to	\$220,000	6	0
\$221,000	to	\$240,000	9	1
\$241,000	to	\$260,000	14	0
\$261,000	to	\$280,000	5	0
\$281,000	to	\$300,000	12	0
\$301,000	to	\$320,000	10	1
\$321,000	to	\$340,000	4	0
\$341,000	to	\$360,000	10	1
\$361,000	to	\$380,000	5	1
\$381,000	to	\$400,000	5	0
\$401,000	to	\$450,000	11	0
\$451,000	to	\$500,000	1	0
\$501,000	to	\$550,000	2	0
\$551,000	to	\$600,000	3	0
\$601,000	to	\$700,000	0	0
\$701,000	to	\$800,000	1	0
\$801,000	to	\$900,000	0	0
\$901,000	to	\$999,000	0	0
\$1,000,000	to	Million Dollar Plus	1	0
TOTALS			118	4

RESIDENTIAL SECTIONS (ALL PRICES)	1	1
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MEDIAN LIST PRICE RESIDENTIAL DWELLINGS -	\$269,000
MEDIAN SALES PRICE RESIDENTIAL DWELLINGS -	\$292,500
MEDIAN RATEABLE VALUATION -	\$270,000
MEDIAN NUMBER OF DAYS TO SELL-	25



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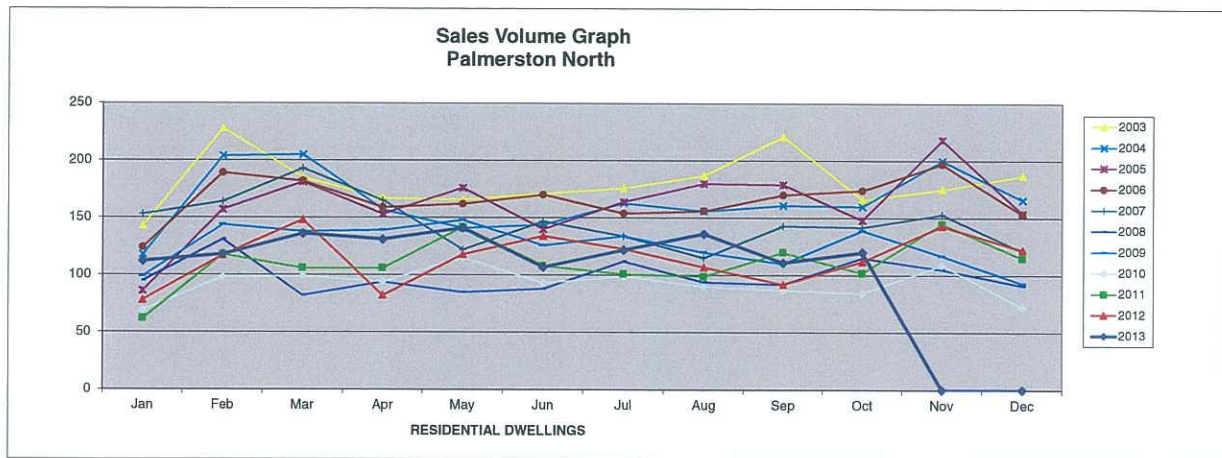
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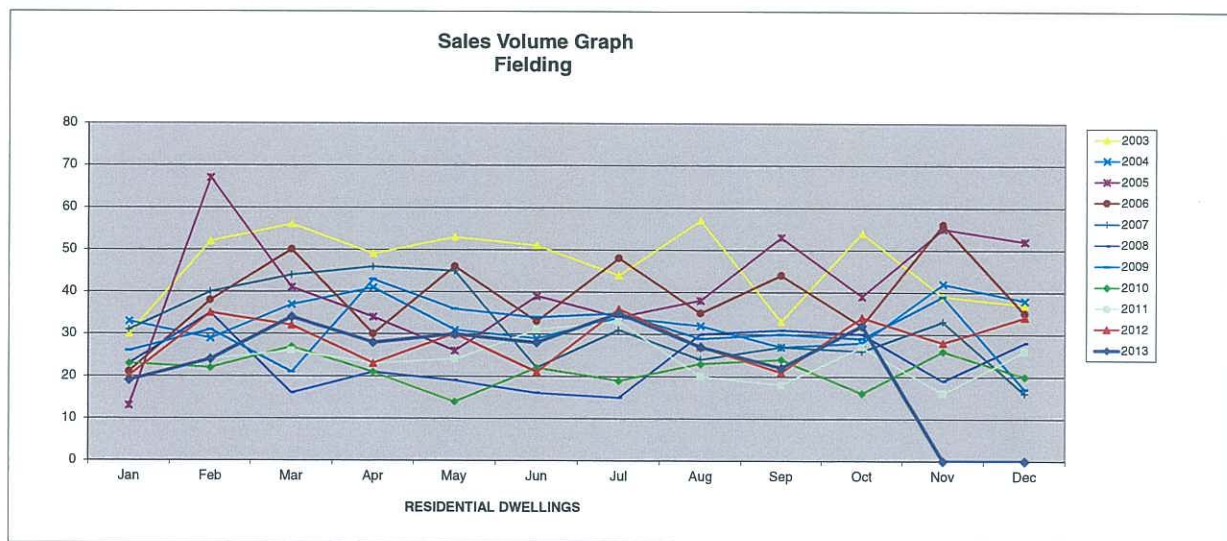
Sales Volume Graph - October 2013

Palmerston North Number of sales	(includes Ashhurst)											
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
Jan	143	118	86	124	153	95	99	69	62	78	112	
Feb	228	204	157	189	164	131	144	98	118	117	118	
Mar	185	205	181	182	193	82	138	99	106	148	136	
Apr	167	157	153	159	165	94	139	94	106	82	131	
May	166	141	176	162	122	85	148	115	142	118	141	
Jun	171	144	140	170	147	88	126	93	108	134	107	
Jul	176	163	164	154	134	112	134	99	101	123	122	
Aug	187	156	180	156	115	94	120	90	99	107	136	
Sep	221	161	179	170	143	92	110	87	92	112	111	
Oct	166	160	148	174	142	115	139	84	102	143	120	
Nov	175	200	218	197	153	105	117	109	145	143	111	
Dec	187	166	154	153	121	91	93	72	115	122	0	



Sales Volume Graph - October 2013

Feilding Number of Sales	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Jan	30	33	13	21	31	23	26	23	19	20	19
Feb	52	29	67	38	40	35	31	22	24	35	24
Mar	56	37	41	50	44	16	21	27	26	32	34
Apr	49	41	34	30	46	21	43	21	23	23	28
May	53	31	26	46	45	19	36	14	24	30	30
Jun	51	29	39	33	22	16	34	22	31	21	28
Jul	44	34	34	48	31	15	35	19	33	36	35
Aug	57	32	38	35	24	30	29	23	20	27	27
Sep	33	27	53	44	27	31	30	24	18	21	22
Oct	54	28	39	32	26	30	29	16	27	34	32
Nov	39	42	55	56	33	19	39	25	16	28	0
Dec	37	38	52	35	16	28	17	20	26	34	0



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Palmerston North Summary of Real Estate Indicators* (excludes Ashhurst)

Indicator	Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
	1993	116,000	115,500	117,000	107,000	110,000	111,000	110,000	115,000	118,000	121,000	116,500	117,000
	1994	117,000	127,000	117,000	125,000	125,000	125,500	126,500	120,000	126,000	124,000	128,000	124,500
Median Sale Price	1995	121,750	122,000	129,500	126,000	125,000	124,000	118,500	121,050	124,250	122,500	120,000	125,000
	1996	120,000	122,000	119,000	125,000	115,000	127,000	123,000	118,250	122,000	125,000	112,000	125,000
	1997	120,000	120,500	126,625	125,000	120,250	118,000	119,000	115,000	125,750	120,000	125,000	120,000
	1998	118,000	125,250	122,000	126,000	124,000	126,500	117,000	130,500	117,000	112,000	120,000	120,000
	1999	120,000	125,500	130,000	125,500	116,550	125,000	141,500	124,000	127,000	130,000	130,000	127,000
	2000	125,000	129,000	132,000	135,000	130,500	125,000	132,000	125,000	129,500	130,000	131,850	127,300
	2001	138,500	135,000	135,000	124,500	124,000	125,500	137,000	127,500	137,125	137,000	130,000	130,000
	2002	130,000	142,250	137,750	142,250	131,000	147,000	142,000	137,000	136,750	140,000	145,000	136,000
	2003	140,000	142,000	142,500	147,000	155,000	146,000	147,275	148,500	158,500	160,500	166,000	171,000
	2004	163,500	177,500	185,000	187,250	184,000	185,000	186,000	182,750	190,000	210,000	190,500	185,000
	2005	189,000	205,000	207,000	208,500	203,500	220,000	217,500	234,000	232,000	230,000	251,000	227,375
	2006	230,000	230,000	210,000	245,000	234,500	241,500	256,500	253,000	255,000	265,000	260,000	260,000
	2007	249,500	278,300	270,000	283,000	286,000	293,000	287,094	270,000	285,000	315,000	293,000	267,500
	2008	269,000	262,000	294,500	275,500	295,000	240,000	272,500	262,500	282,000	279,000	255,000	250,000
	2009	260,000	252,750	267,500	250,000	257,500	270,000	277,000	250,200	290,000	254,000	270,000	264,000
	2010	264,000	263,750	273,000	280,250	250,000	278,000	255,000	256,444	260,000	288,750	275,500	258,500
	2011	267,000	272,500	259,750	266,000	274,000	280,000	281,000	265,500	258,000	270,000	270,000	272,000
	2012	269,000	255,000	272,000	280,000	276,500	250,000	275,000	285,000	272,000	294,250	279,000	265,500
	2013	256,250	264,900	279,500	290,000	265,300	276,500	285,000	285,000	283,750	292,500	0	0

Indicator	Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
	1993	117	105	157	126	120	127	127	190	152	147	171	121
No. of sales	1994	141	205	159	172	161	151	160	149	146	164	137	148
	1995	108	130	109	113	166	117	166	180	138	161	127	120
	1996	168	189	153	176	141	136	115	126	150	103	179	134
	1997	165	168	122	123	156	142	171	119	146	148	149	101
	1998	117	130	130	110	115	79	92	114	139	161	189	118
	1999	179	203	157	144	176	148	114	145	174	183	151	96
	2000	103	159	145	123	96	137	165	114	104	131	136	105
	2001	100	158	121	142	124	130	159	168	104	130	157	192
	2002	110	182	246	180	175	141	99	171	124	161	183	114
	2003	143	228	185	167	166	171	176	187	221	166	175	187
	2004	118	204	205	157	141	144	163	156	161	160	200	166
	2005	86	157	181	153	176	140	164	180	179	148	218	154
	2006	124	189	182	159	162	170	154	156	170	174	197	153
	2007	153	164	193	165	122	147	134	115	143	142	153	121
	2008	95	131	82	94	85	88	112	94	92	115	105	91
	2009	99	144	138	139	148	126	134	120	110	139	118	92
	2010	69	98	99	94	115	93	99	90	87	84	109	72
	2011	62	118	106	106	142	111	93	94	116	98	135	109
	2012	78	108	141	79	112	129	118	103	88	108	135	111
	2013	112	114	134	127	135	104	116	135	104	118	0	0

Indicator	Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
	1993	46	34	37	38	31	46	45	34	34	34	37	31
	1994	31	31	33	37	34	33	30	31	28	30	30	30
Days on market	1995	30	39	32	41	42	40	46	31	37	34	35	30
	1996	44	43	33	34	56	37	38	30	32	32	35	35
	1997	49	56	43	44	36	53	47	42	36	34	30	35
	1998	42	52	37	28	45	41	43	48	29	33	35	48
	1999	35	27	27	31	27	33	35	21	15	21	17	23
	2000	32	37	32	53	34	39	42	44	46	39	44	45
	2001	51	42	43	40	38	53	64	41	39	33	42	35
	2002	45	46	31	26	34	30	30	35	30	37	17	29
	2003	30	31	26	24	27	23	19	17	22	14	19	21
	2004	28	24	17	22	17	26	21	22	22	22	24	21
	2005	31	26	22	21	20	23	21	18	18	12	18	16
	2006	34	27	24	24	26	23	26	21	22	22	22	21
	2007	32	22	22	28	29	27	30	41	36	35	37	43
	2008	50	50	52	51	66	61	67	53	62	40	39	42
	2009	58	54	48	38	49	28	29	20	23	23	28	31
	2010	34	23	32	40	50	45	50	54	41	42	40	32
	2011	46	59	35	37	52	36	40	36	36	30	33	35
	2012	51	29	32	36	39	39	30	25	35	23	34	30
	2013	43	25	23	36	35	32	33	30	27	25	0	0



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