

## Special VIP Guest Speaker

### Zac Snelling



Zac began his career as a Ray White Property Manager in 2007 and was awarded the 2008 Property Manager of the Year Award, the No.3 Rookie of the Year award (generally a sales only award) and also achieved Premier status in both 2008 & 2009 (settled commission income over \$250,000). He then took the role of senior property manager and team leader at another Ray White office in 2010, where he helped more than double the company's rent roll leading to the office significantly growing its reputation and market share and being awarded the No.3 Property Management office nationally in 2012.

It was at this time that Zac left Ray White to start his own independent Property Management business with a focus on working with and assisting the Auckland private landlord market where he developed long lasting relationships with many large scale private investors.

After finding success and continued learning through his own company, Zac was approached by the Ray White NZ CEO and offered the role of National Business Development Executive for Property Management, which he has held since June 2013. The role sees Zac manage a franchise network of over 100 office and more than 300 Property Managers where he has a responsibility for the growth and strategic planning of all businesses throughout the network as well as the professional growth of all staff via his learning and development programmes.

**The association is fortunate to have Zac present to us.**

**Spread the word, this is our last monthly meeting for 2014.**

**Wednesday 5<sup>th</sup> November 7.30pm  
Palmerston North Bridge Club**

**Corner Cook and Cuba Streets, Palmerston North**

Doors open from 7pm, special supper included.

Visitors most welcome - \$20 door charge

For more information contact the associations President: Pauline Beissel on 0274719192